

INVITATION

16TH Edition | 20 - 24 April 2020

International Business Matchmaking Event at HANNOVER MESSE



Exclusive business meetings at the heart of the exhibition:

The Enterprise Europe Network of the Luxembourg Chamber of Commerce in collaboration with Deutsche Messe will organise the **16th edition** of the **b2fair** brokerage event from 20th – 24th April 2020.



4,000
companies



30,000
meetings



50
countries

Advantages of the event:

- 5 days of business meetings.
- A matchmaking area in the trade fair.
- VIP Lounge at the disposal of the participants
- LIVE matchmaking with the booking of additional meetings on the spot.
- Professional assistance throughout the day.

Partner Country: Indonesia

In 2020, Indonesia is being featured as the show's official Partner Country. The resource-rich country belongs to the Association of Southeast Asian Nations (ASEAN) and has the biggest economy within the group. The country launched the initiative "Making Indonesia 4.0" to revitalize manufacturing with the introduction of Industry 4.0 concepts.

Expo Topics

- | | | |
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| <ul style="list-style-type: none"> ▪ Additive Manufacturing ▪ Automation ▪ Cloud & Infrastructure ▪ Digital platforms ▪ Drive Technology ▪ E-Mobility Infrastructure ▪ Electrical Power Technology ▪ Engineering & Office Software ▪ Fluid Power ▪ Future of Work | <ul style="list-style-type: none"> ▪ Hydrogen Fuel Cells ▪ Industrial 5G ▪ Industrial Start-ups ▪ Innovative Materials ▪ Integrated Energy ▪ IT Consulting ▪ IT Security ▪ Lightweight engineering ▪ Linear Technology ▪ Logistics Automation | <ul style="list-style-type: none"> ▪ Logistics IT ▪ Material Handling ▪ Metal parts, components & solutions ▪ Predictive Maintenance ▪ Process Automation ▪ Research & Development ▪ Robotics ▪ Trade & Investment ▪ VR & AR |
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1/3 of the Business Meetings result in successful partnerships!

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How it works:



Visit the
event
website



Register your
cooperation
profile



Book
your
meetings



Validate your
meetings requests
received



Meet your
potential partner
on the spot

Participation conditions:

Participation in the brokerage event is **free of charge** for companies that register until **29th February 2020**. In order to maintain the quality of the event, a fine of **EUR 150** will however be invoiced if a company cancels its participation or does not show up at the event.

After 29th February, the participation fees will be as follows.

Exhibitors / Visitors : EUR 75.00

Please note that, in case of cancellation the paid registration fee will not be reimbursed.

Contact Us:

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